



Webinar On

How to create a successful Knowledge base



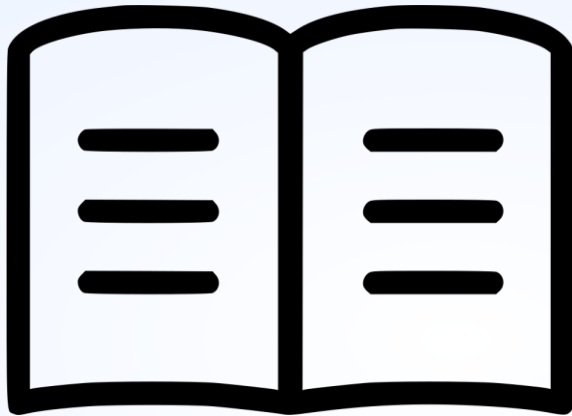
Speaker

Selvaraaju Murugesan

Data strategist at Kovai.co



Overview



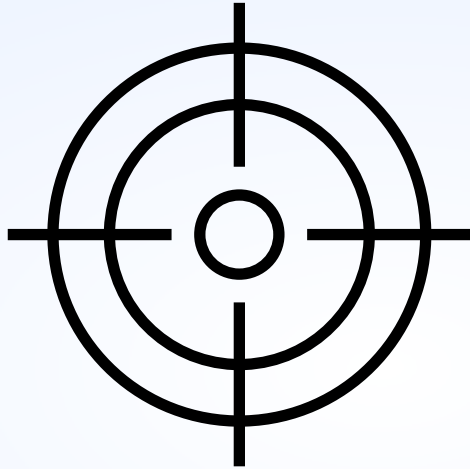
- Purpose of knowledge base
- Components of knowledge base
- **How-to** and success measures
- Best practices
- Close

What is a knowledge base?



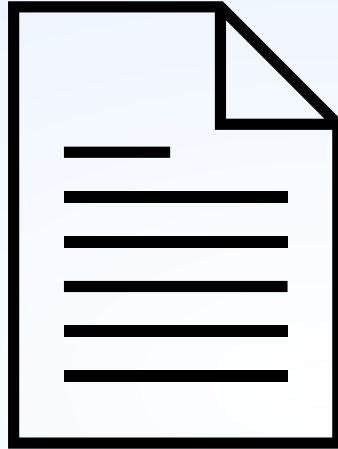
- Repository of information
- Information can be structured, semi-structured and unstructured
- Meets your **customer needs**

Purpose of knowledge base



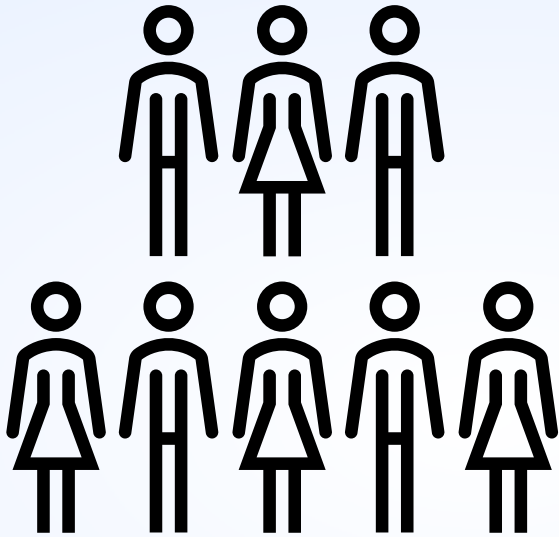
- Product documentation
- Internal knowledge repository
- Customer support
- Troubleshooting guides
- FAQs

Product documentation



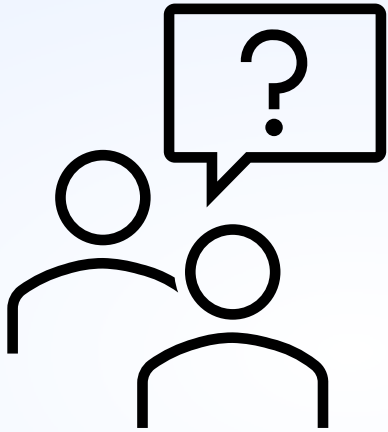
- Product features
- Configuration guides
- Best practices
- Tutorials

Internal knowledge repository



- Collection of corporate knowledge
- Internal business process
- Standard Operating Procedures
- Strategic initiatives
- Programs and projects

Customer support, FAQs and Troubleshooting guides



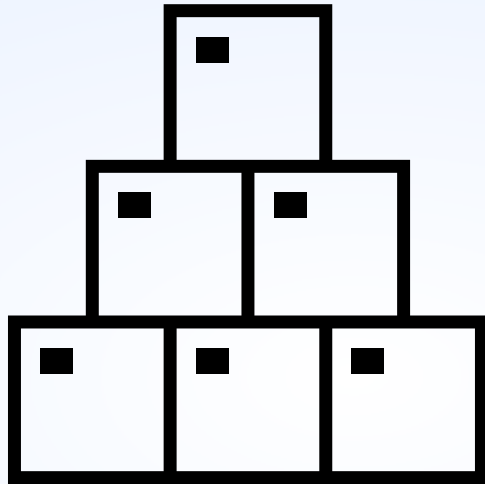
- Support guides
- Internal diagnostic procedures
- Common questions
- Tips and hacks
- Tools

Knowledge Base (KB) Vs Content Management System (CMS)

- KB is tailored to meet technical writers requirements
- Core functional requirements – version, workflow, category management
- Access : public, private and mix of both
- Content needs frequent update

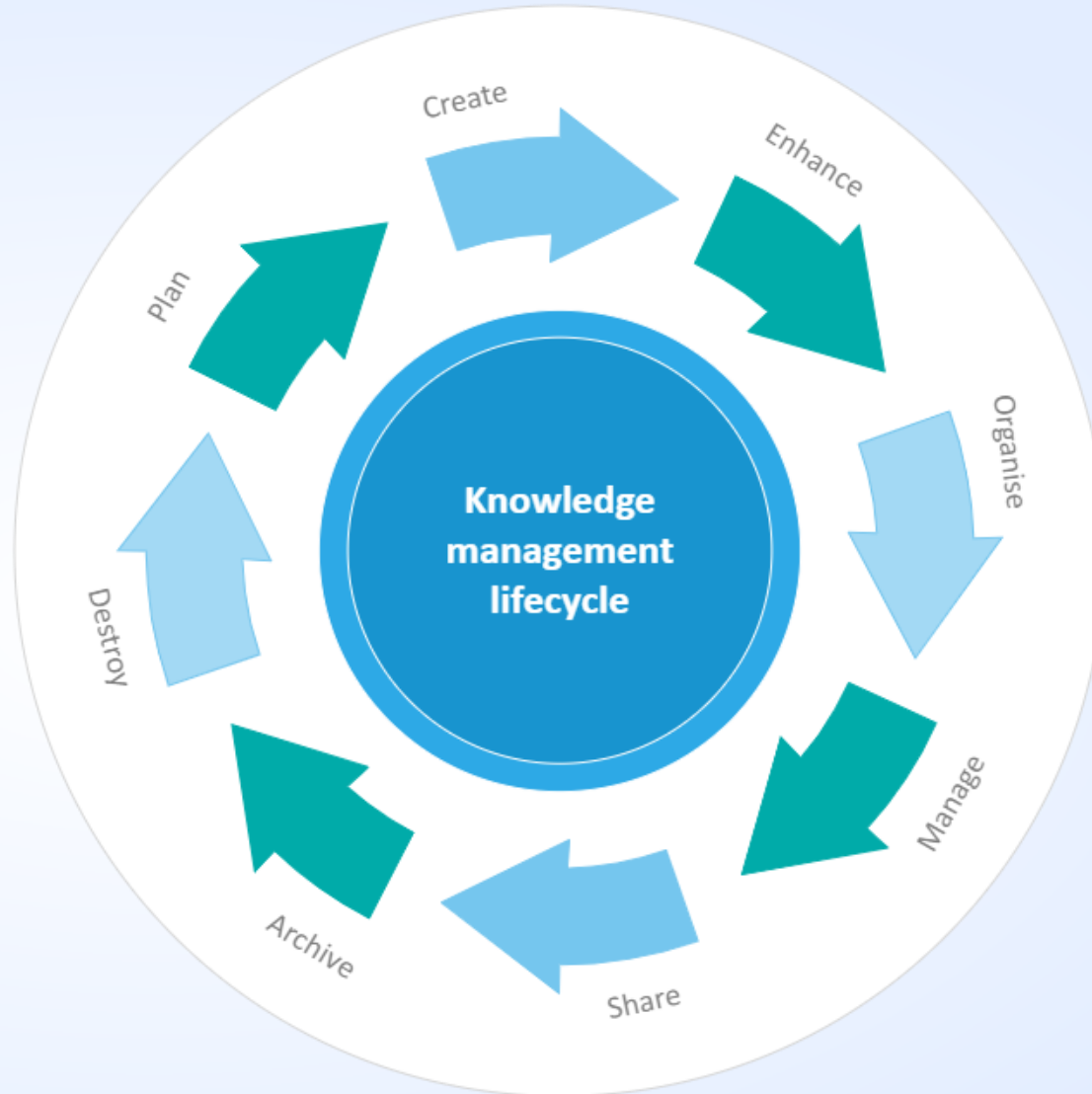
- CMS is suited for technical web developers and admins
- Core functional requirements – SEO, multimedia, forms
- Public access
- Content gets updated occasionally

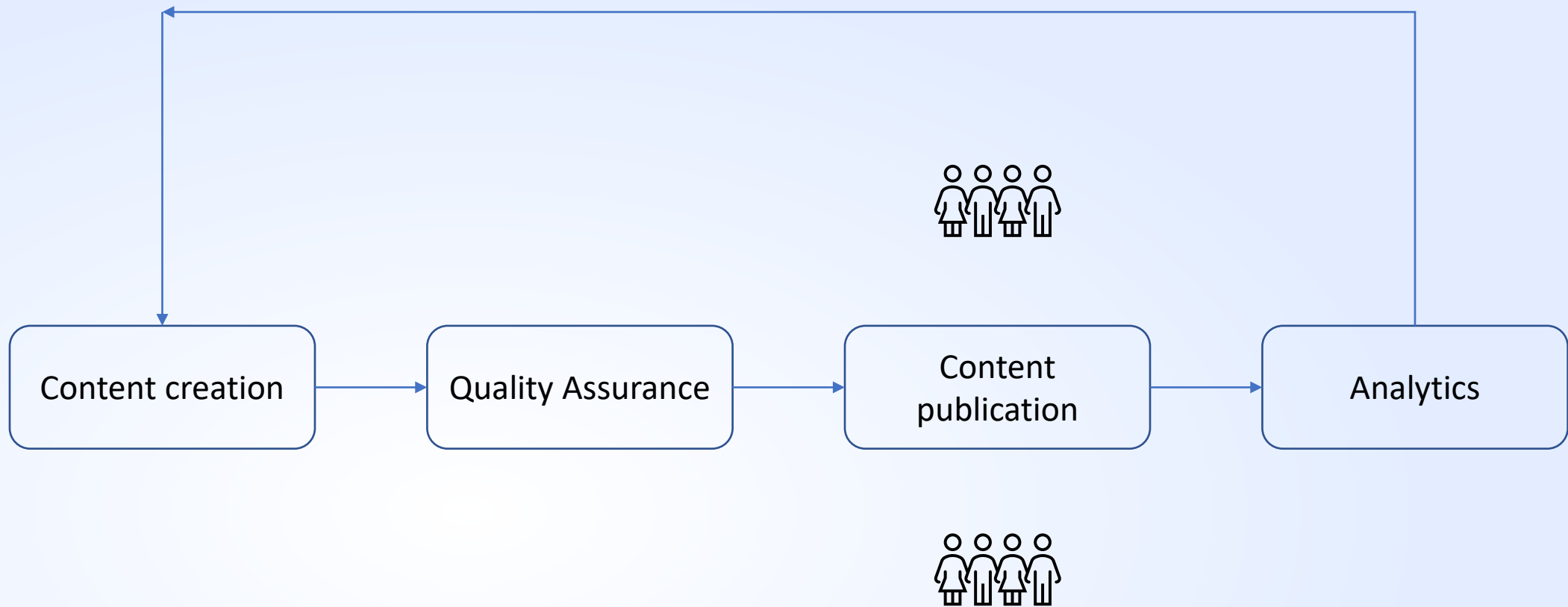
Components of knowledge base



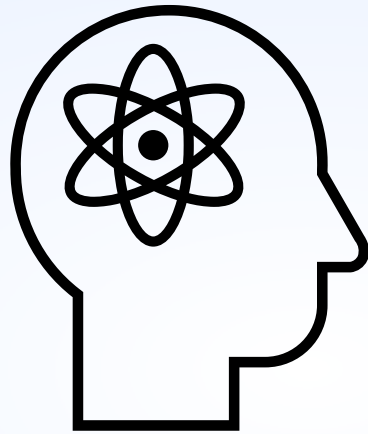
- Content taxonomy
- Information discovery
- Tool for authoring and publishing content
- Analytics – content producers and consumers
- Customer collaboration – Feedback

Lifecycle





Creating a knowledge base – Content



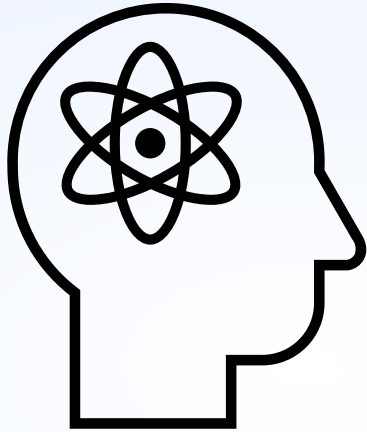
- Structure your content
 - Create optimal taxonomy
 - List customer centric topics
- Ease of navigation
 - 2 – 3 sub-layers optimal
 - Consolidate relevant content
- Content
 - 2 - 4 mins read : 500 words per article
 - Simple words
 - Consistent business vocabulary
- Content growth
 - Information architect to review

Creating a knowledge base – Information discovery



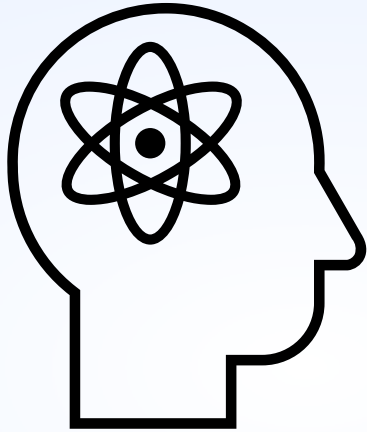
- Ability to search using keywords
 - Fast
 - Responsive
 - Real-time
 - Index newly published article in lightning speed
- Content
 - Bring right articles
 - Needs to scale to your organisational needs
 - Suggest right content based on search interests

Creating a knowledge base – Tool



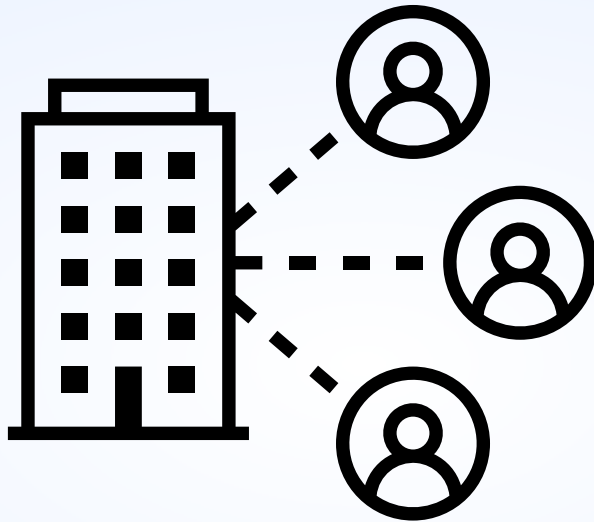
- Content management
 - Category management
 - Article assets – screenshots, multimedia
- Editor capabilities
 - Text formatting
 - Linking of internal and external content
- Workflow management
 - Quality assurance process
- Access control
 - Public site
 - Private – access privileges
 - Mixed

Creating a knowledge base – Tool



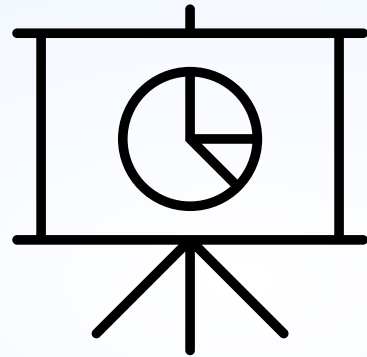
- Publishing content
 - Branded custom domain
 - SEO friendly
 - Customisable homepage
- Powerful search engine
- Content management
 - Manage article at scale
- Analytics
 - Usage analytics
 - Customer feedback

Creating a knowledge base – Collaboration



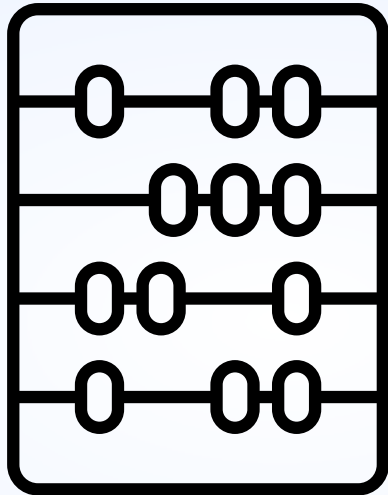
- Content collaboration
 - Content writers collaboration
 - Discuss
 - Workflow history
 - Article version control
- Integration with organisational team collaboration tools
 - Slack / Teams

Creating a knowledge base – Analytics

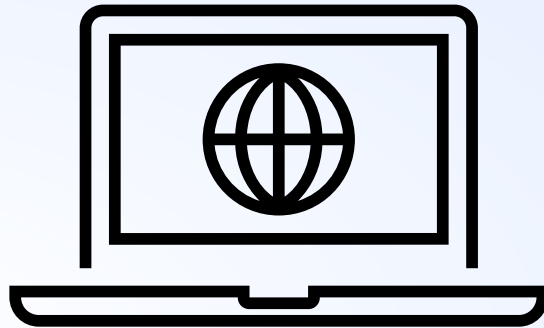


- Content consumer analytics
 - Geography
 - Behavioural flow
- Feedback
 - Quality assessment
 - Customer expectation
- *No search result* keywords
- Broken links – UX and Search Engine Optimisation (SEO)

Demo: Creating product docs

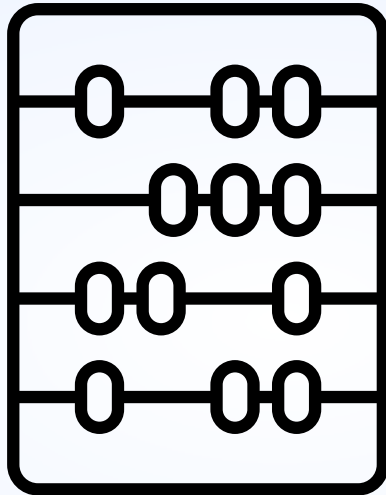


- SaaS product documentation
- Feature documentation
- Release notes
- Troubleshooting guides, tutorials, FAQs
- Self-service portal



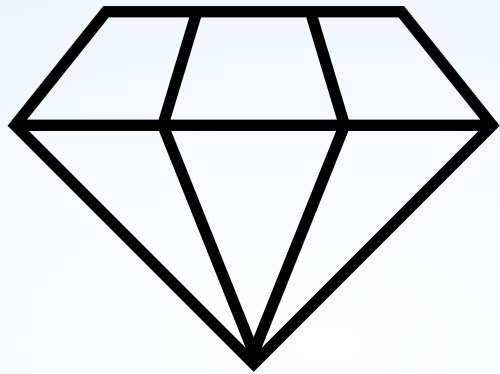
Demo

Demo: Creating product docs

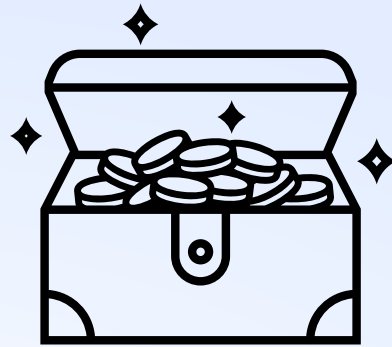


- Shift customer mindset
- Self-service – an optimal way to scale your customer base without compromising quality of service
- Reduce customer support tickets and staff for optimising business process efficiency
- Deflect customer support ticket and use it as part of your feedback

Benefits



- Self-serve digital savvy customers
- Self-service customer support
- Customer satisfaction and engagement
- Reduce customer churn
- Propel Innovation



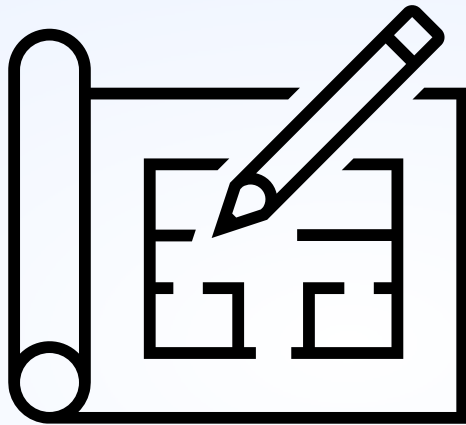
Knowledge base is an organisational asset as it holds institutional memory

How will you measure success?



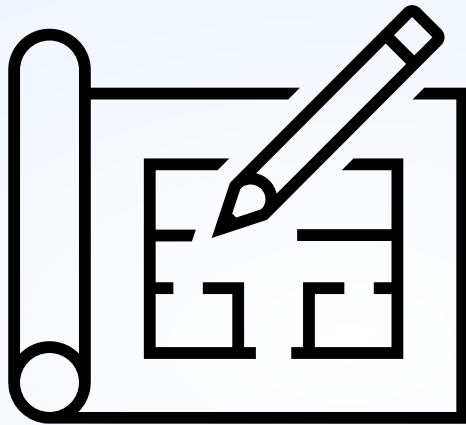
- Outcome focussed metrics
- Content quality metrics
 - Readability
 - Workflow metrics
 - Discoverability
- Content consumption
 - Customer feedback
 - Content engagement
- Customer satisfaction
- Cost savings metrics

Best practices



- Produce typo free and technically accurate content
- Structure content for intuitive navigation
- Use right tools for authoring and publishing content
- Utilise analytics to improve content quality
- Outcomes as success metrics

Best practices



- Setup documentation workflows to ensure quality
- Prepare checklist to ensure revisions are kept to optimal
- Collaborate across product engineering, sales, customer support and customer account manager
- Respond to your customer feedback swiftly

DOCUMENT360

Thank You!



Questions ?